



Draper Tools Case Study

Draper Tools are one of the largest suppliers of Tools in the UK originally set up in 1919. Based in Chandlers Ford near Southampton they have been a customer of AdvanceFirst Technologies since our inception in 2003.

Currently Draper Tools use both the Intercept-400 software and components of the ABC (Advance Business Collaborator) software suite – Advance Integrator and Advance-Communicator. They trade with around 200 customers using EDI via a number of routes such as VAN EDI via Tradanet and direct server to server AS2 communications across the Internet.

With a very high average EDI order value the AdvanceFirst software provides Draper with an invaluable artery into their business.

“At Draper Tools, we’re very keen to utilise the benefits of EDI. Using AFT’s Intercept-400 interface along with ABC we are able to configure, test, and go live with our customers and suppliers in a very short period of time.

Intercept-400 along with Advance-Integrator and Communicator, has become a valuable part of our business due to the high average EDI order value. With the use of the AdvanceFirst EDI solutions, we have been able to react quickly to our customer requirements. This has helped to improve supply chain communication and shorten the order to supply and invoice cycle significantly.

Into the future we are keen to increase the utilisation of EDI and with the expert help of AdvanceFirst we are looking at ways to expand electronic trading with even more of our customers. Intercept-400, Advance-Integrator and Communicator provide a very powerful EDI platform which in turn provides all the functionality we require to trade electronically with both our customers and suppliers, now and into the future.

I would be more than happy to recommend AdvanceFirst software, support and professional services to any companies looking to make EDI a serious part of their business.”

Colin Richmond – IT Manager – Draper Tools.

About us

AdvanceFirst Technologies Ltd specialise in the provision of software, professional services and systems integration to companies who trade with each other electronically. We also provide a full range of outsourced EDI managed service solutions.

For more information on AdvanceFirst Technologies visit – www.advancefirst.com

If your company has a customer or supplier community it would like to trade with electronically, via a secure and auditable route, gaining all the associated benefits such as: simplified trading processes, reduced costs and an improved, more responsive supply chain, then you should be talking to AdvanceFirst Technologies.

For further details and pricing, please contact Sales on: +44 (0)1932 230024
or e-mail him at: sales@advancefirst.com. Or visit www.advancefirst.com