



## AFT ANNOUNCEMENT

### **'Australian Distributors Join Forces'**

AdvanceFirst Technologies two Australian distributors Team Computing and Beyond Commerce have made a strategic decision to join forces under the Team Computing name.

AdvanceFirst believe this to be an excellent move for both companies and wish them every success for the future. Peter Thomas (Managing Director) and Phil Bradley (Operations Director) are planning a visit to Sydney very soon, to introduce the "Advance Business Collaborator" suite to the Australian market for the first time through Team Computing, at the same time taking the opportunity to meet some existing Australian clients.... "We're waxing down our surfboards"

*"At Beyond Commerce, we help companies develop, evolve and implement eBusiness strategies. These can encompass internet, extranet, intranet, knowledge management, email, EDI and supply-chain initiatives. Add to that Team's infrastructure and technology skills, its experience with ERP, high availability and disaster recovery - the decision to merge was easy. Our offerings compliment each other."*

**Richard O'Brien, Managing Director of Beyond Commerce and now Manager of Professional Services at Team**



*"Team Computing helps organisations regain control over their IT infrastructure to improve manageability, productivity, and very importantly, availability for trading in a world that never sleeps. As our clients demand more from their systems and processes, we have responded by bringing together best-of-breed products and services. As such, the acquisition of Beyond Commerce was a natural choice."*

**Peter Sanderson, CEO Team Computing**



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If you are interested in finding out about our Global Alliances or more about our Advance Business Collaborator suite of products, then please call **Tim Weaver** on: **+44 (0) 1932 753 462** or email him at: [timothy.weaver@advancefirst.com](mailto:timothy.weaver@advancefirst.com).  
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